



COMPANY PROFILE 2020



INDONESIA



# HANWHA OVERVIEW

PURSuing **QUALITY GROWTH**  
IN 5 MAIN SECTOR OF BUSINESS



## Finance

Top financial group in South Korea



## Solar Energy

Global market leader in solar energy



## Chemicals & Materials

a Top 5 leader globally



## Aerospace & Mechatronics

Global leader in aerospace engine and mechatronics solutions



## Services & Leisure

Top provider of premium leisure experiences and services in South Korea

(Source: Data 2019)

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**FIND HANWHA** We seek new technologies with which you can find new applications



# HANWHA TODAY

FOUNDING IN 1952, NOW GROWN INTO  
A **FORTUNE GLOBAL 500** COMPANY

## HANWHA'S TODAY

We invest in the power of tomorrow  
so you can meet the energy demands of today

**TOTAL SALES**  
in USD Million



**63,471**  
(As of 2019)

**TOTAL ASSETS**  
in USD Million



**185,683**  
(As of 2019)

**BUSINESS  
ENTERPRISE**



**TOP 6**  
(Net Income Basis)  
**TOP 7**  
(Total Asset Basis)

**GLOBAL  
NETWORK**



**351**

**DOMESTIC  
AFFILIATES**



**76**

**YEAR OF  
HISTORY**



**67**

(Source: Data 2019)

# FORTUNE GLOBAL 500 RANKED IN 261



Unit: million USD

## COMPANY

## ASSET

TOYOTA	437.133
APPLE	375.319
SAMSUNG ELECT	281.905
MICROSOFT	241.086
BMW	232.328
HONDA	181.972
NISSAN	176.308
PETRONAS	154.071
JOHNSON & JOHNSON	152.954

## HANWHA

**151.966**

MITSUBISHI	149.388
ALIBABA	143.608
NESTLE	139.043
IBM	123.382
BOEING	117.359
WALT DISNEY	98.598
FACEBOOK	97.334
COCA COLA	83.216
UNILEVER	67.958
<b>PERTAMINA</b>	<b>64.718</b>
NOKIA	45.167
CANON	44.662
LOREAL	43.756
EMIRATES GROUP	34.737
NIKE	23.259

(Source: Fortune Global 500 – 2018 Total Asset Basis)

# HANWHA'S GLOBAL NETWORK



**76** DOMESTIC AFFILIATES **351** GLOBAL NETWORK (As of December 2019)



# HANWHA LIFE TODAY

FOUNDING IN 1946, NOW GROWN INTO 'TOP2'  
LIFE INSURANCE COMPANY IN KOREA



**TOTAL SALES** in USD Millions  
**13.864**



**TOTAL ASSETS** in USD Millions  
**102.229**



**SALES NETWORK** **585**  
**EMPLOYEE & AGENT** **21.812**



**ANNUAL CLAIM** **1.500** in USD Millions  
(Excluding surrender and living Benefit)  
**CLAIM PROCESS** **98.2%**  
(Payment within 24 Hours)



**MOODY'S CREDIT RATING** **A1** (Indonesia Baa2)



# HANWHA LIFE GLOBAL

NO.1 GLOBAL LIFE INSURANCE BUSINESS PLAYER  
IN CHINA, VIETNAM AND **INDONESIA**

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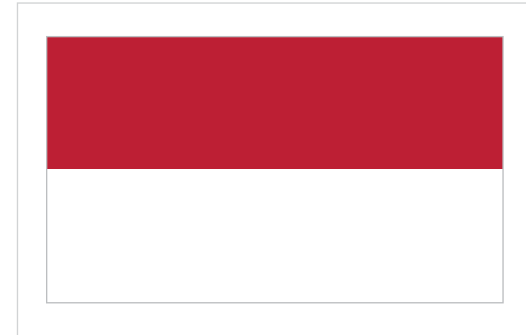
## HANWHA LIFE VIETNAM SINCE 2009

120 Sales Network USD 126 Million in Sales  
TOP 9 with 3.2% MS



## SINO-KOREA LIFE INSURANCE SINCE 2013

Agency & Bancass Channel 3,406 Full Time Agents  
USD 113 Million in Sales

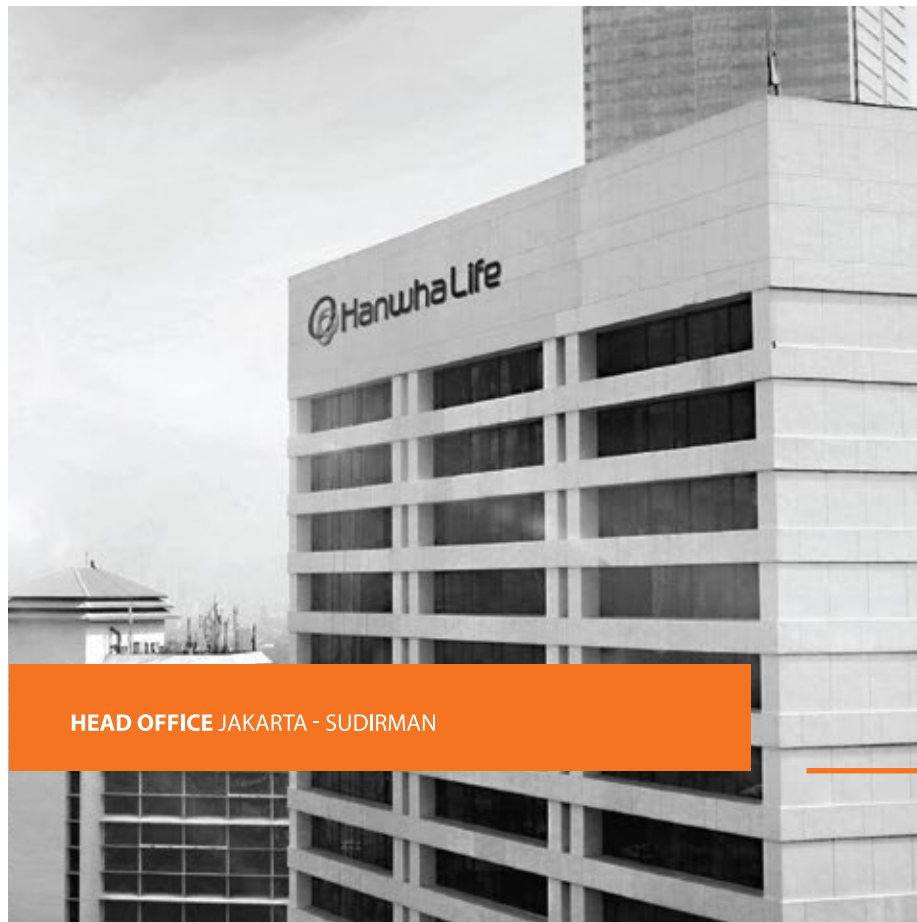


## HANWHA LIFE INDONESIA SINCE 2013

Multi-Channel Business 15 Sales Network  
50,000 Customers

# HANWHA LIFE INDONESIA

ESTABLISHING IN 2013,  
ONLY ONE LIFE INSURANCE PARTNER FROM KOREA



HEAD OFFICE JAKARTA - SUDIRMAN



## 8 YEAR ESTABLISHMENT

Hanwha Life Insurance Indonesia starting business since **24 October 2013**



## FULL COMMITMENT

Total Asset of Hanwha Life Indonesia is more than **2 Trillion Rupiahs**



## TRUSTWORTHY

Risk Based Capital (RBC) of Hanwha Life Indonesia **6315%** (as of 2020)



## EASY TO ACCESS

**16 Sales Network** spread in Indonesia (Jakarta, Bekasi, BSD, Bogor, Bandung, Yogyakarta, Semarang, Surabaya, Makassar, Bali, Medan)





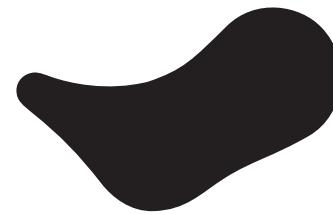
## VISION

To become one of the 10 best life insurance companies in Indonesia in 2023

## MISSION

- Providing good products, services and culture
- Serve with all your mind, heart and strength
- Become a Plus Life Pluser 'which adds happiness to customers, business partners and employees





**L I F E**  
**P L U S**

**LIFEPLUS** is

the official co-brand name representing a group of Hanwha financial affiliates. It offers financial, health and cultural content as well as products and services optimized for a variety of lifestyles to help customers make better financial decisions that lead to better life and experiences.

**HANWHA LIFE** GIVES  
**ANSWER**

We have the answers to the questions you have for the future



# CHANNEL DISTRIBUTION

We innovate financial products so you can secure a peace of mind



AGENCY



BANCASS



GROUP HEALTH



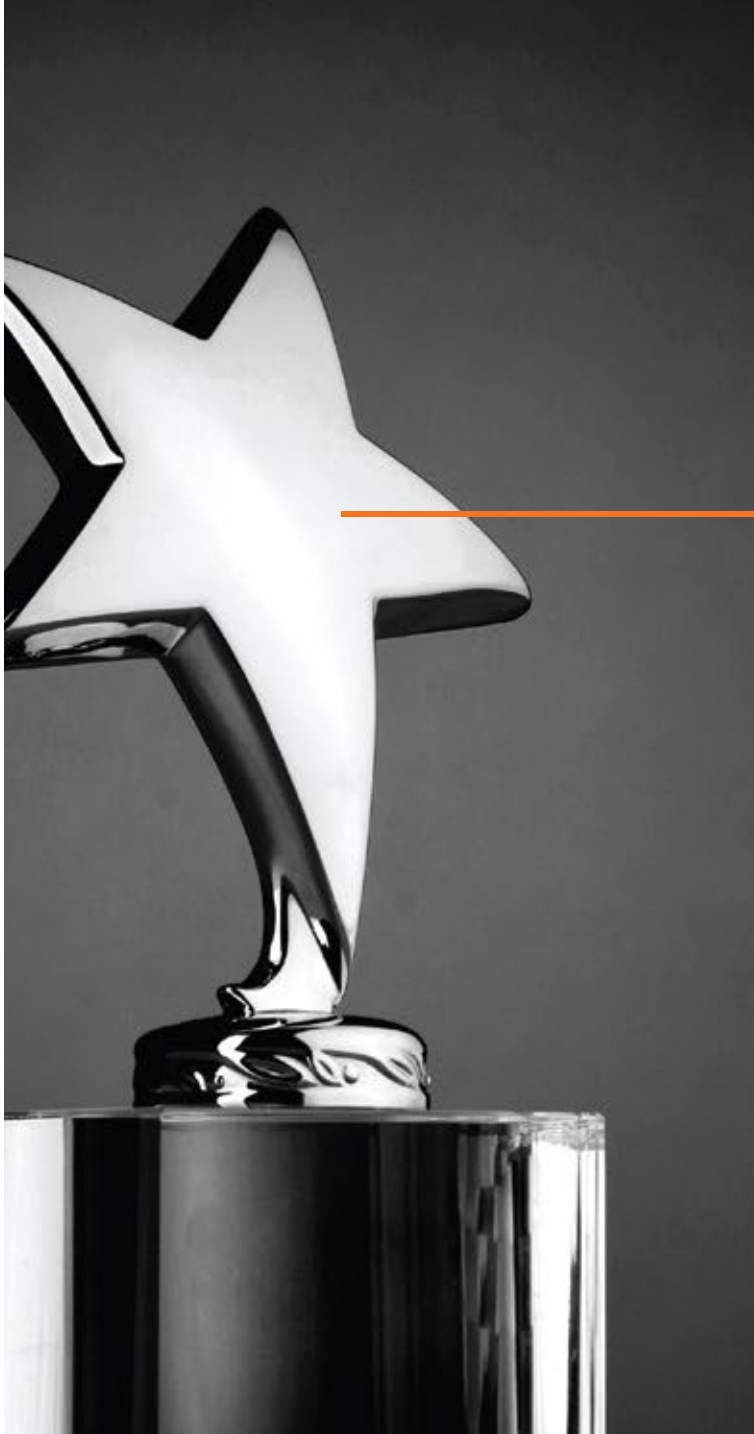
CREDIT LIFE



DIGITAL

**Balanced Profit Structure** with a long-term perspective

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# HANWHA LIFE INDONESIA ACHIEVEMENTS

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**2018** SINDO CSR AWARDS

**2019** INFOBANK 8<sup>th</sup> DIGITAL BRAND AWARDS

**2020** INFOBANK 9<sup>th</sup> DIGITAL BRAND AWARDS

- Ranked 3<sup>th</sup> Best Overall Conventional Life Insurance Company
- Ranked 1<sup>st</sup> Conventional Life Insurance with Gross Premium <IDR 250 Bio

**TOP BUSINESS TOP CSR AWARDS**

- TOP Leader on CSR Commitment
- 4 Stars for TOP CSR Awards 2020

Claim as Life Insurance Company in Indonesia  
with **Strongest Financial as per RBC Achievements on Q1 2020** by Lifepal Indonesia  
(Insurance Broker Company)

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# OUR RELIABLE BUSINESS PARTNER

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# HEAD OFFICE

World Trade Center Building 1, 12<sup>th</sup> Floor  
Jl. Jend. Sudirman Kav. 29, Jakarta 12920  
T. +62 21 508 16100  
F. +62 21 508 16111

# SALES OFFICE

## Jakarta Premier

World Trade Center Building 1, 12<sup>th</sup> Floor  
Jl. Jend. Sudirman Kav. 29  
Jakarta 12920  
T. +62 21 508 16100 | Ext. 5213  
F. +62 21 508 16111

## Jakarta

Permata Kuningan Building  
Ground Floor  
Jl. Kuningan Mulya Kav. 9 C  
Jakarta 12980  
T. +62 21 837 80882  
F. +62 21 837 80883

## Bekasi

Komp. Graha Boulevard Commercial Blok GB-B016  
Jl. Bulevar Ahmad Yani Summarecon  
Bekasi 17143  
T. +62 21 285 19791  
F. +62 21 285 19792

## BSD - Tangerang

Komp. Ruko Golden Boulevard  
Blok B No.6, 1<sup>th</sup> Floor  
Jl. Pahlawan Seribu, BSD  
Tangerang Selatan 15322  
T. +62 21 538 5363  
F. +62 21 538 5362

## Bogor

Jl. Pajajaran No. 84 Ruko J  
Kel. Baranangsiang, Kec. Bogor Timur  
Bogor 16143  
T. +62 251 755 9118  
F. +62 251 755 9119

## Bandung

Wisma Bumiputera 2<sup>nd</sup> Floor #Suite 201  
Jl. Asia Afrika No. 141-149  
Bandung 40112  
T. +62 22 426 7109  
F. +62 22 426 7129

## Yogyakarta

Jl. AM. Sangaji No. 79  
Karangwaru, Tegalrejo  
Yogyakarta 55241  
T. +62 274 501 6326  
F. +62 274 501 6432

## Semarang

Jl. Indraprasta No. 132  
Semarang 50131  
T. +62 24 860 41992  
F. +62 24 864 05371

## Surabaya

Gedung Graha Pacific, Lantai 8  
Jl. Basuki Rahmat No. 87-91  
Surabaya 60271  
T. +62 31 992 99957  
F. +62 31 992 54499

## Makassar

Ruko Metro Square Latimojong Blok G.24  
Kel. Lariangbangi, Kec. Makassar  
Makassar  
T. +62 0411 894 5952

## Denpasar

Jl. Gatot Subroto Tengah No. 80 unit 7  
Denpasar, Bali 80231  
T. +62 361 849 5860  
F. +62 361 849 5861

## Central Medan

Jl. Pangeran Diponegoro No. 36  
Medan 20152  
T. +62 61 456 1158  
F. +62 61 456 1148

## West Medan

Komp. The Wave  
Jl. Teuku Amir Hamzah No. 3B-3C  
Medan 20117  
T. +62 61 800 88518  
F. +62 61 800 88519



